FY 2021 Budget Update and Preliminary FY 2022 Budget Discussion















YOU CAN

Go to the grocery store Go to medical appointments and the pharmacy Get take-out, delivery or drive thru from restaurants Walk your dog, ride your bike, be in nature Pick up essentials for neighbors or loved ones in need of assistance

YOU SHOULD NOT

Go to work unless providing an essential service Socialize or gather in groups Visit loved ones in the hospital or nursing home, except under limited circumstances

orangecountync.gov/Coronavirus

Agenda

- FY 2021 Budget Update
- FY 2022 Preliminary Budget Discussions
- American Rescue Plan Act of 2021

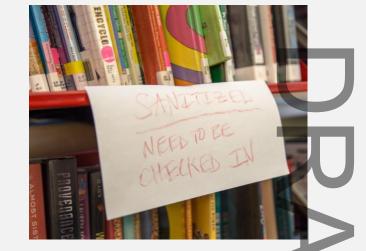


FY 2021 Budget Update (Q1 – Q3)













Property Taxes

Fiscal Year	Q3 Revenue	Total Revenue	% Collected in Q3	
FY 2021	31,823,155	32,587,500	97.7%	
FY 2020	31,239,665	31,960,930	97.7%	N
FY 2019	30,990,094	31,779,093	97.5%	
FY 2018	29,633,825	30,273,964	97.8%	
FY 2017	28,631,752	29,273,288	97.8%	

Average collections: Q1-13%; Q2-68%; Q3-17%; Q4-2%

(Q1-Q3 = 98%)

Key Takeaway – property tax collections are where we expect at end of 3rd quarter

Sales Taxes

Tax Collected by State	Tax Received by Town	Actual Collection	% Change Prior Year	Budget Projection	+/-
July 2020	Oct 2020	1,413,050	12.7%	1,190.784	222,266
Aug 2020	Nov 2020	1,341,178	(0.21%)	1,276,738	64,440
Sep 2020	Dec 2020	1,395,747	1.05%	1,312,159	83,588
Oct 2020	Jan 2021	1,388,165	3.60%	1,272,886	115,279
Nov 2020	Feb 2021	1,263,699	(2.07%)	1,225,916	37,783
Dec 2020	Mar 2021	1,602,904	34.91%	<u>1,128,750</u>	474,154
		8,404,743	7.79%	7,407,233	997,510

Occupancy Taxes

Month	Actual Collection	Prior Year Collection	% Change Prior Year		
July 2020	38,033	110,691	(65.6%)		
Aug 2020	51,416	108,875	(52.8%)		
Sep 2020	35,660	132,836	(73.2%)		
Oct 2020	51,216	140,899	(63.7%)		
Nov 2020	38,062	119,782	(68.2%)		
Dec 2020	29,026	80,467	(63.9%)		
Jan 2021	30,652	83,378	(63.2%)		
Feb 2021	<u>27,449</u>	<u>103,369</u>	(73.4%)		
	301,514	880,297	(65.7%)		

Department Fees

Department	FY 2021 Q3	FY 2020 Q3	Difference	
General	337,354	328,014	9,340	
Planning	650,084	512,605	137,479	I
Building & Dev't Services	1,430,384	1,577,477	(147,093)	ļ
Public Works	578,057	744,776	(166,719)	
Police	52,138	460,715	(408,577)	
Fire	296,613	348,951	(52,338)	
Parks & Recreation	94,245	974,692	(880,447)	
Library		6,409	<u>(6,409)</u>	
Total	3,438,875	4,953,639	(1,514,764)	

General Fund Impacts

- Department fees (\$1.5M)
- Occupancy taxes (\$579K)
- Fund balance appropriation (\$2.4M)



- Sales taxes +\$1M
- Property taxes steady
- End of 3rd quarter spending
 @ 67.5% vs 72% prior year
- Personnel savings = \$1.5M
- Operating cuts = \$1.2M



FY 2021 Budget Takeaway

Goal: To break even for the fiscal year

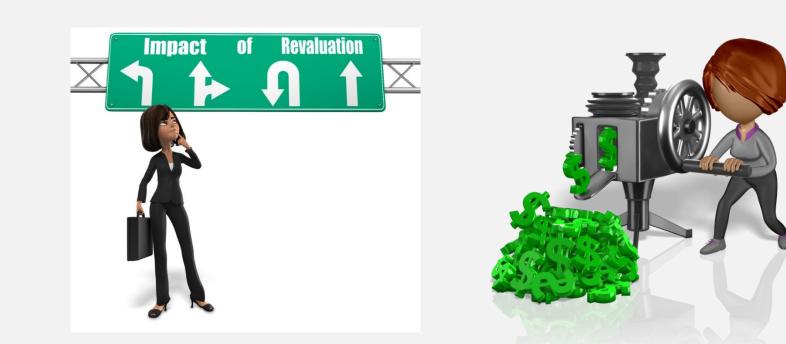
Challenges:

Erratic revenue patterns = difficult projections for next year Deferred maintenance & operating costs trend higher each year Continuing COVID-19 operational and financial impacts

Result:

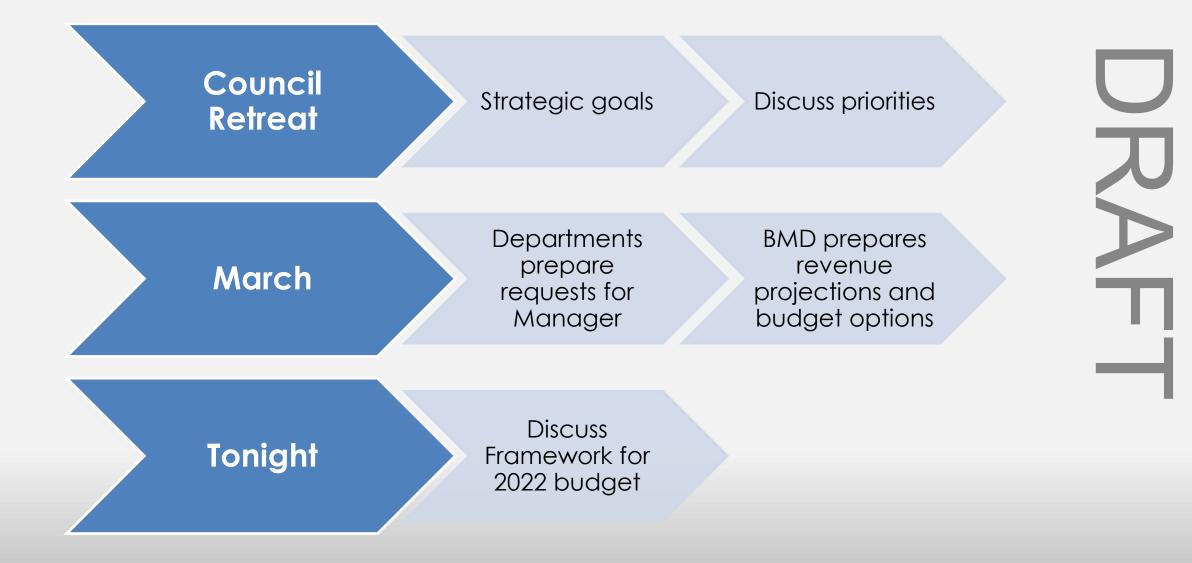
Ability to address deferred needs and implement recovery efforts will require funding

FY 2022 BUDGET





Where We are in the Budget Process



Revaluation Overview

- Revaluation: "right-sizing" tax bills due for FY 2021-22
- Governments publish "revenue-neutral" tax rate for transparency
 - The revenue-neutral rate is the tax rate at which the total value of our property tax collections is the same as the previous year.
 - If property values go up overall, the revenue-neutral rate would go down, and total collections would be the same.
 - \succ The Town is not required to adopt a revenue-neutral rate.
 - It will be difficult for the Town to take on new initiatives if we roll back to the revenue neutral tax rate.

Tax Rate History

	FY09	FY10*	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18*	FY19	FY20	FY21
General Fund	42.3	36.0	36.0	37.8	37.8	38.8	38.8	38.8	38.8	37.6	38.6	38.6	38.6
Debt Fund	11.0	9.3	9.3	7.5	7.5	7.5	8.5	8.5	8.5	8.2	8.2	9.8	9.8
Transit Fund	4.8	4.1	4.1	4.1	4.1	5.1	5.1	5.1	5.1	5.0	6.0	6.0	6.0
Total	58.1	49.4	49.4	49.4	49.4	51.4	52.4	52.4	52.4	50.8	52.8	54.4	54.4

* FY 2018 & FY 2010 tax rates were the revenue neutral rate

• Cumulative impact of rolling back to the revenue neutral tax rate: FY 2010 = \$60,790,688 FY 2018 = \$5,277,246

What We Have Heard From Council...

Council Priorities for Town to Invest in:

- Climate Action
- Affordable Housing, Human Services, DEI
- Infrastructure
- o Maintenance
- Reimaging Community Safety Task Force
- Investment in Town Employees
- o Council Reserve

Town staff will provide Council options for addressing priorities and the revaluation in the FY 2021-22 Budget discussions.

AMERICAN RESCUE PLAN ACT OF 2021

MERICA RESCUE PLAN PRESIDENT BIDEN'S PLAN TO PROVIDE DIRECT RELIEF TO AMERICANS, CONTAIN COVID-19, AND RESCUE THE ECONOMY

American Rescue Plan Act of 2021

- \$1.9 trillion stimulus plan
- Coronavirus Local Fiscal Recovery Fund \$130.2 billion

 Direct to counties, metropolitan cities, local government
 Restricted to certain recovery uses
- Chapel Hill's anticipated allocation \$10.41 million

Next Steps in Budget Process

April 14 Budget Work Session

- May 5 Presentation of Manager's Recommended Budget
- May 12 Budget Work Session
- May 19 Public Hearing
- May 26 Budget Work Session
- June 2 Budget Work Session
- June 9 Proposed FY 2021-22 Budget Adoption

2021-22 Budget Development Page

www.townofchapelhill.org/budget