

# **Short Term Rentals (STRs)**

Housing Advisory Board

**Judy Johnson, Operations Manager** 

September 10, 2019

## Short Term Rentals (STRs): Growing Trend

### Rapid Expansion of the Sharing Economy:

#### **Travelers:**

- Online booking; competitive pricing
- New options for accommodations
- Growing interest in lifestyle travel

#### **Operators:**

- New income generating opportunity
- Leveraging an underutilized asset
- Sharing over consuming



## Short Term Rentals (STRs): Summary



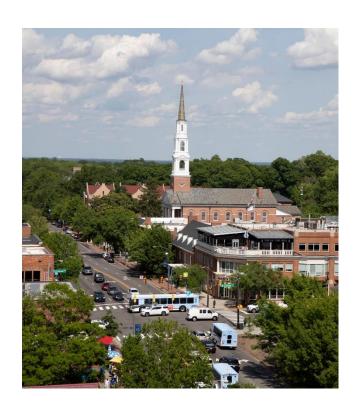
## What we've learned:

- +300 STRs currently
- \$5 million in revenue in 2018
- Approximately 40% increase in room nights, 2017 to 2018
- Potential loss of occupancy tax revenue

## Short Term Rentals: Key Issues

- Current LUMO regulations predate rise of STRs
- Health & safety concerns
- Potential missed occupancy tax revenue
- Community benefits and impacts
- Limited staff capacity for enforcement

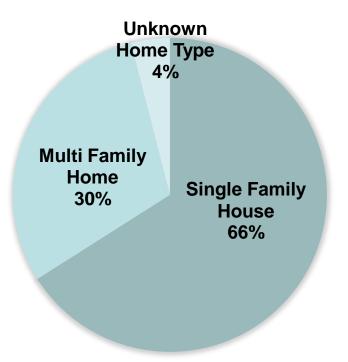
### Short Term Rentals: Terms



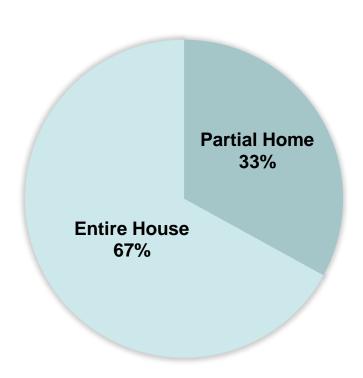
- Short-Term Rental
  - Hosted
  - Unhosted
  - Dedicated Vacation Rental
- Home Occupation
- Tourist Home
- Overnight Lodging

### Short Term Rentals: Statistics

## Listing Type



## Unit Type



#### Short Term Rentals: Feedback to Date

#### **Neighbors:**

- Parking
- Noise
- Strangers in the neighborhood

#### **Hoteliers:**

- Level playing field
- Impacts to business

#### **STR Operators:**

- Customer demand for this option
- Customer reviews help ensure appropriate use
- STR revenue is important source of personal income

#### Staff:

- Health and safety
- Occupancy tax revenue

## Short Term Rentals: Enforcement Resources

- Limited staff capacity
  - One zoning compliance officer for town
- Third-party vendors:
  - Can help identify STRs
  - Can assist with selected enforcement activities
  - \$5,000-\$25,000/year
  - Additional staff time still required

## Short Term Rentals: Preliminary Timeframe for Staff Approach

#### **Short Term:**

## 1.Outreach, Education & Enforcement

- Webpage
- Inform STR operators of applicable regulations
- Inform property owners of complaints

#### **Next 6-12 Months:**

#### 2. Ordinance Update

- Engage community stakeholders and receive input
- Develop a task force
- · Identify key goals
- Check in with Council
- Draft updated standards
- Present for Advisory
   Board review and Town
   Council review and
   approval

#### **3-6 Months After New Ord:**

## 3. Education & Enforcement

- Conduct education campaign on new ordinance
- Enforce new standards

## Steps to Developing an Ordinance



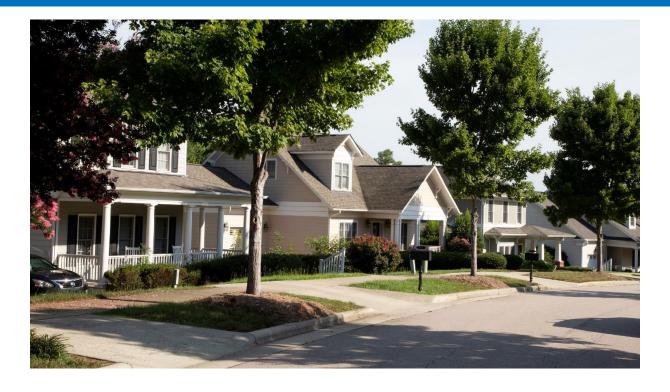
- 1. Council Direction
- Appoint Advisory Board Champions and Community Members to Task Force
- 3. Community engagement
  - Regular task force meetings
  - Surveys
- 4. Check in with Council
- Draft updated standards
- Council review and approval

## Community Engagement: How to Participate

- Attend Community and Task Force Meetings to learn more about STR topic
- 2. Upcoming Surveys
- 3. Updates to be posted online: <a href="https://chplan.us/STRs">https://chplan.us/STRs</a>
- 4. Contact:

```
Anya Grahn
Town of Chapel Hill Planning Department
919-969-5059
agrahn@townofchapelhill.org
```

### **Short Term Rentals**



Discussion & Feedback