

Update on Negotiations for the Amity Station Development Agreement



January 16, 2019

Requested Action

- Consider adopting Resolution R-6
 - Authorizing Council Committee to resume negotiations with Amity Station Applicant Team, and
 - Authorizing Town Manager and Town Attorney to support this effort.

Background

- Proposed mixed use project on West Rosemary Street
- 2.2-acre site
- Parcels on site zoned TC-2 and R-3
- Located in Northside Neighborhood Conservation District (NCD)

Status

- Applicant, Council began negotiations on Development Agreement in Oct. 2017
 - Applicant had previously presented three concept plans
 - Council believed sufficient basis for negotiations existed
- Town retained market analyst at developer expense to help inform discussions
 - Assisted Council committee in understanding key financial aspects of project
 - Professional facilitator used for much of process (until his retirement)
- Negotiations suspended in June 2018
- Negotiations resumed this past August 2018
- Committee believes sufficient progress has been made to warrant Council consideration of continuing process

Key Elements of the Negotiation

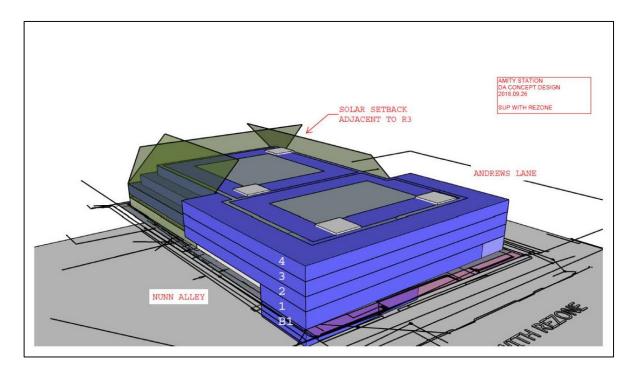
- Project should follow the West Rosemary Street Development Guide
- Project should <u>not</u> be undergraduate student housing
- Age 22+ requirement for residents so as to preclude undergraduate students
 - To be enforced with drivers license or ID verification at signing of lease.
 - Tenants would be prohibited from living in building if less than age 22.
- Possible addition of one floor (preserving solar setback) in exchange for approx. 20 affordable units (at 80 percent of AMI)

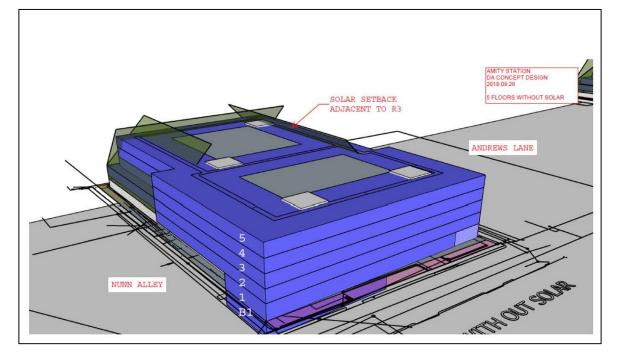
Key Elements of the Negotiation

- Should provide community benefits (not defined)
- Possible inclusion of 10,000 14,000 sq. ft. of commercial space
- Possible provision of public parking in exchange for tax incentives

Base Scenario Proposed

Alt. Scenario Proposed





- 4 stories
- 208 units
- No commercial spaceNo affordable units
- Solar setback next to Northside

- 5 stories
- 184 units
- 10,000 sq. ft. of commercial10% affordable at 80% AMI
- Solar setback next to Northside

Issues for Further Negotiation

- Scope of development
 - Height, density, allowable uses
- Community benefits
 - Affordable housing?
 - Commercial/entrepreneurial space? Subsidized?
 - Public parking?
 - Other?
- Town assistance
 - Tax abatement?
 - Fee waiver?
 - Density bonus?
 - Other?

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