828 MLK - MSC Development Scenario Matrix

1/17/2022

ASSUMPTIONS Color Code: Allowance Estimate Shared Costs Total Shared Brownfield / Site Costs \$5,000,000 Total Shared Soft Costs \$2.875.000

Construction & Parking Expenses

MSC Hard Costs \$330 per Sq. Ft. Overall MSC Building Budget \$34,230,698 Allowance Second Floor MSC Entrance Plaza / Community Space \$2,500,000 Allowance Outdoor Amphitheatre at Bolin Creek Trail \$1,000,000 Allowance Outdoor Community Greenspace on Town Parcel \$1,000,000 Allowance Sustainable Construction Enhancements \$3,000,000 Allowance

Multi Family Construction Cost Parking Deck Construction Cost (partial multi-family wrap) Parking Deck Add Cost if "not wrapped" Lease Spaces to MF Multi-Family / Parking Finance Rate

\$175,000 per unit \$20,000 per space \$2,000,000 Allowance \$125 per space

4 75%

450 spaces

per month

(unless noted)

TOTAL \$9,000,000

Multi-Family / Falking Finance Rate		4.73%										
ToCH MSC Estimated Project Cost based on Options Selected												
	MSC ONLY	MSC & Multi-Family -shown with Unit Count - % of Total ADU Units - % of AMI										
	No Multi-Family Units	150 Multi-Family UNITS			200 Multi-Family UNITS			250 Multi-Family UNITS				
Pro Forma Results		150-100%-111%	150-15%-80%	150-30%-60%	200-100%-107%	200-15%-80%	200-30%-60%	250-100%-106%	250-15%-80%	250-30%-60%	250-30%-30%	
		Work Force 3	80% AMI	60% AMI	Work Force 2	80% AMI	60% AMI	Work Force 1	80% AMI	60% AMI	30% AMI	
Multi-Family UNITS		150	150	150	200	200	200	250	250	250	250	
% ADU		0%	15%	30%	0%	15%	30%	0%	15%	30%	30%	
% AMI		111%	80%	60%	107%	80%	60%	106%	80%	60%	30%	
Multi-Family % of Shared Cost		53%	53%	53%	58%	58%	58%	63%	63%	63%	63%	
Land Value		\$0	\$0	\$0	\$1,000,000	\$1,000,000	\$1,000,000	\$4,000,000	\$4,000,000	\$4,000,000	\$4,000,000	
Annual Subsidy		\$0	\$150,000	\$600,000	\$0	\$0	\$550,000	\$0	\$0	\$700,000	\$1,300,000	
MSC % of Shared Cost	100%	47%	47%	47%	42%	42%	42%	37%	37%	37%		
Brownfield Expense	\$5,000,000	\$2,367,489	\$2,367,489	\$2,367,489	\$2,077,612	\$2,077,612	\$2,077,612	\$1,850,977	\$1,850,977	\$1,850,977		
Shared Soft Costs	\$2,875,000	\$1,361,306	\$1,361,306	\$1,361,306	\$1,194,627	\$1,194,627	\$1,194,627	\$1,064,312	\$1,064,312	\$1,064,312	1	
MSC	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	1	

Annual Subsidy For ADU's	\$0	\$0	\$150,000	\$600,000	\$0	\$0	\$550,000	\$0	\$0	\$700,000
TOTAL COST Before Subsidy	\$55,045,698	\$45,459,494	\$45,459,494	\$45,459,494	\$44,002,937	\$44,002,937	\$44,002,937	\$40,645,987	\$40,645,987	\$40,645,987
Land Value Credit	\$0	\$0	\$0	\$0	(\$1,000,000)	(\$1,000,000)	(\$1,000,000)	(\$4,000,000)	(\$4,000,000)	(\$4,000,000)
Parking Deck	\$5,440,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sustainability Adds	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000
Community Greenspace	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000
Amphitheatre	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000
2nd FI Plaza Entrance	\$2,500,000	\$2,500,000	\$2,500,000	\$2,500,000	\$2,500,000	\$2,500,000	\$2,500,000	\$2,500,000	\$2,500,000	\$2,500,000
MSC	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698	\$34,230,698
Shared Soft Costs	\$2,875,000	\$1,361,306	\$1,361,306	\$1,361,306	\$1,194,627	\$1,194,627	\$1,194,627	\$1,064,312	\$1,064,312	\$1,064,312
Brownfield Expense	\$5,000,000	\$2,367,489	\$2,367,489	\$2,367,489	\$2,077,612	\$2,077,612	\$2,077,612	\$1,850,977	\$1,850,977	\$1,850,977
WSC % of Strated Cost	100%	47 70	41 70	4770	42%	42%	4270	31%	37%	3170

POTENTIAL ADJUSTMENTS to Reduce Subsidy:

Land Value: (\$2,200,000) \$0 \$0 (\$2,200,000) **Annual Subsidy:** \$0 \$450,000 \$460,000 \$375,000