



TOWN OF CHAPEL HILL

Town Hall
405 Martin Luther King Jr.
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Chapel Hill, NC 27514

Legislation Details (With Text)

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Title: Approve a Chapel Hill Police Sole Source Purchase

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Attachments: 1. Vir Tra Sole-Source Justification Memo, 2. A RESOLUTION APPROVES THE SOLE SOURCE PROCUREMENT OF VIRTRA SIMULATION EQUIPMENT FROM VIRTRA SYSTEMS (2024-03-20/R-3)

Date	Ver.	Action By	Action	Result
3/20/2024	1	Town Council	adopted	Pass

Approve a Chapel Hill Police Sole Source Purchase

Staff:
Celisa Lehew, Chief of Police

Department:
Police

Overview: The purpose of this project is to seek approval for the acceptance of a sole source purchase from VirTra Systems, a leading provider of cutting-edge simulation technology tailored for law enforcement training. The proposed acquisition includes a comprehensive suite of simulation equipment and software designed to enhance the effectiveness and realism of training and de-escalation tactics within our organization, reducing the need for the use of force and improving de-escalation skills.

☆ **Recommendation(s):**

That the Council That the Council approves the resolution accepting the sole source purchase from VirTra Systems for the acquisition of advanced simulation equipment. This decision is recommended based on the unique capabilities offered by VirTra's technology, including patented features such as the V-Threat-Fire® device, seamless integration of real and interactive video, and proprietary software solutions. By investing in VirTra Simulation Equipment, our organization will enhance the effectiveness of training programs for law enforcement and military personnel, ensuring readiness and proficiency in handling real-world scenarios while prioritizing safety and compliance with regulatory standards.

Decision Points:

- Approval of the resolution to accept the sole source purchase from VirTra Systems for the acquisition of advanced simulation equipment.

Fiscal Impact/Resources: The acquisition of the simulator equipment has no direct fiscal impact on the organization's budget, as it is fully funded by a grant that has already been accepted by the council. These grant funds are designated specifically for the acquisition of advanced simulation technology to enhance law enforcement training capabilities. Therefore, the acquisition will not incur any financial

burden on the organization's operating budget or require additional appropriations from local funds.



Attachments:

- Resolution
- Sole-source Justification Memo

A RESOLUTION APPROVES THE SOLE SOURCE PROCUREMENT OF VIRTRA SIMULATION EQUIPMENT FROM VIRTRA SYSTEMS (2024-03-20/R-3)

WHEREAS, the Town of Chapel Hill recognizes the critical importance of providing comprehensive training solutions for law enforcement personnel; and

WHEREAS, VirTra Systems has been identified as the pioneering developer and producer of proprietary simulation systems and software tailored for small arms and use of force training since 2001; and

WHEREAS, extensive market research has confirmed that VirTra Systems is the sole manufacturer offering advanced capabilities in simulation technology, including their patented V-Threat-Fire® Device; and

WHEREAS, VirTra holds exclusive patents for crucial elements integral to law enforcement training, including safe electric shock impulses through the V-Threat-Fire device, specialized training cartridges for TASER® products by Axon®, and kits simulating mechanical malfunctions in real firearms; and

WHEREAS, VirTra's simulation systems offer seamless integration of interactive video across interconnected screens, facilitating immersive and realistic training scenarios, and their V-Author® scenario software is exclusively compatible with VirTra Simulators; and

WHEREAS, VirTra's Virtual Interactive Coursework Training Academy® (V-VICTA®) delivers a one-of-a-kind, certified curriculum and interactive virtual coursework designed exclusively for law enforcement departments, providing a comprehensive program for training, testing, and sustaining critical skills; and

WHEREAS, market research confirms that VirTra Systems stands as the sole responsive and responsible source for the equipment and capabilities outlined above, specifically tailored for integration with the VirTra V-180-LE equipment.

NOW, THEREFORE, BE IT RESOLVED that the Town of Chapel Hill hereby approves the sole source procurement of VirTra Simulation Equipment from VirTra Systems, recognizing their unique capabilities, exclusive patents, and comprehensive training solutions that align with the requirements for top-tier training solutions for law enforcement personnel.

BE IT FURTHER RESOLVED that the Town Manager is authorized and directed to take all necessary steps to complete the procurement process with VirTra Systems, including the execution of any required contracts or agreements.

This the 20th day of March, 2024.

The Agenda will reflect the text below and/or the motion text will be used during the meeting.

By adopting the resolution, the Council acknowledges and approves the acceptance of a sole source purchase from VirTra Systems for the acquisition of advanced simulation equipment. The acquisition will have no direct fiscal impact on the organization's budget, as it is fully funded by a grant.